

# ono//connect

Solutions for merchant-facing  
Payment Service Providers



## Does this sound familiar to you?



You are an existing or aspiring payment service provider wanting to offer card and digital payment services to SMME merchants. Terminal vendors can supply terminals that match your requirements but it is not their core business to perform acquirer integrations.



Acquirers often have invested in competing terminal technologies that restrict their appetite to integrate new terminals.

Therefore, you find it difficult to bring new fit-for-purpose terminals and payment products into your market.



You want to innovate and focus on building your product, but high integration complexity, compliance and cost barriers prevents you from doing it all yourself.



## We can help you to solve this!



We can enable the rapid deployment of vendor-agnostic, fit-for-purpose terminals and digital payment solutions.



Reduce operational complexity for multi-vendor terminal estates



Remove the compliance barriers that you will face when going alone



Rapidly get payment solutions into merchants hands at scale



## How do we do it?



We will be your innovation partner, and take the journey with you. We are not a hardware reseller, and not just a switch.



Cloud-native, elastic, resilient, open architecture



SDK and APIs for integration



Unified, vendor-agnostic terminal on-boarding and management, with remote key injection + parameter management



Fully certified, plug-and-play solution (onoCerebro payments platform)



We are not merchant facing. Our mission is to power businesses like yours. "We Build Muck, So You Don't Have To" - Jeff Bezos



## What we offer



A growing set of rails integrated with acquiring banks around Africa



An expanding suite of terminals and digital payment solutions that are fit for purpose



Rapid on-boarding of new terminals including the creation of terminal drivers



Remote key injection and terminal management including EMV parameters



Capacity to work with new payment types including QR payments and mobile wallets



We develop and provide SDKs for mobile apps and POS integration.



We develop and provide mobile applications for Bluetooth mPOS terminals.



We develop and provide embedded payment applications for stand-alone terminals



## Pricing structured for the size and stage of your business

Three pricing and implementation models to help find the best approach for all parties.

Catalyst

Accelerator

Enterprise